



AUSTIN
CHAMBER
OPPORTUNITY AUSTIN

Opportunity Austin

2019 | ANNUAL REPORT

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For more information:

opportunityaustin.com





Message to Investors

In 2019, we hit the ground running with the launch of Opportunity Austin 4.0—and what a year it has been!

In just 12 months, we helped create 37,800 jobs and added \$2.4 billion to regional payroll, giving people in the Austin region more opportunities to provide for themselves and achieve prosperity. But despite our grand success, it's important we do not become complacent.

When Opportunity Austin first launched in 2004, our region was in recovery mode after the dotcom bust of the early 2000s. It took a village of individuals who were dedicated to getting our economy back on track to get Austin where it is today: a thriving region full of talent, innovation, and economic diversity.

Since the early days of Opportunity Austin, our region has developed and expanded on key industries such as clean tech, healthtech, and manufacturing. We've increased the number of high school students graduating college- and workforce-ready. We've supported and advocated for mobility improvements to move people and products across the region. And we've helped thousands of people better their lives because of these efforts.

Opportunity Austin has made a difference—and it's due to the work and investment of the business community. But our work is not done. We ask you to remember our journey to where we are today and continue investing in the Austin region's continued success.

Thank you for putting your trust and confidence in us as we continue to work toward a better Austin for all.



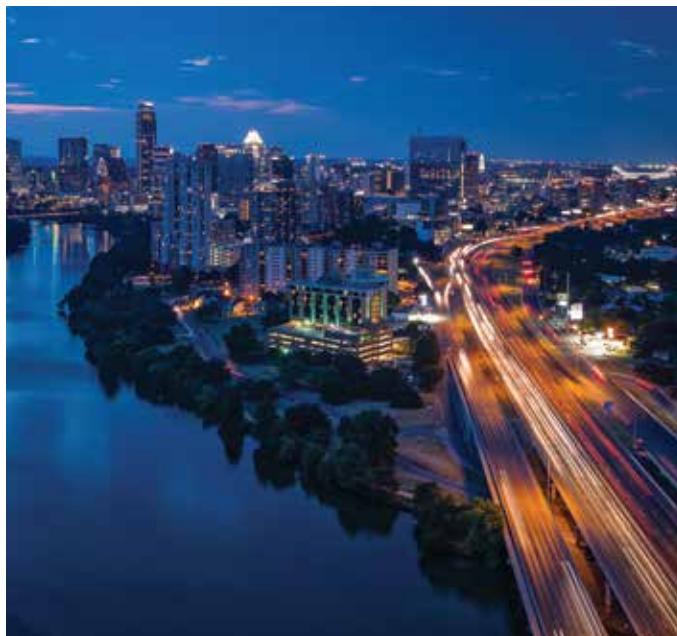
Brian Cassidy

2019 Austin Chamber Board Chair



Gary Farmer

2019 Opportunity Austin Chair



2019 OA Highlights

37,800 jobs generated

\$2.43b in added payroll

2.7% unemployment rate

5.3% average pay increase

Economy

"If the Austin metro area were a country, its economy would be the same size as Hungary, a mid-sized European nation, and its growth rate would match that of China. That's because Austin's economy is increasingly diversified..."

AUSTIN BUSINESS JOURNAL





2019 SCORECARD

	2019 (Year 1 of OA 4.0)	OA 4.0 GOAL (2019-2023)
New Jobs	37,800	161,000
Corporate Relocation Announcements	58	300
Local Company Expansions	118	500
Out-of-Region Visits	306	1,125
Prospect Visits to Central Texas	139	625
Regional Retention Surveys	469	1,400



449,100 total jobs created since 2004

Relocations

COMPANY	EMPLOYMENT			EMPLOYEE COMPENSATION (MILLIONS)		TOTAL ECONOMIC IMPACT (MILLIONS)	
	Direct	Indirect/Induced	Total	Direct	Indirect/Induced	Total	
4ocean	25	30	55	\$1.44	\$1.18	\$2.62	\$5.14
ActivTrak	25	31	56	3.48	1.57	5.05	11.14
Acutronic	10	19	29	1.23	0.92	2.15	3.72
Additive Manufacturing Technologies •	100	186	286	12.26	9.22	21.48	37.17
Adthena	50	127	177	6.49	6.39	12.88	25.12
Aftershokz •	85	70	155	4.16	3.51	7.67	11.81
Aspiriant •	10	16	26	1.13	0.79	1.92	2.59
Axiom Memory Solutions •	50	51	101	6.79	2.40	9.19	12.31
Bold Commerce	40	50	90	5.57	2.51	8.08	17.82
Bosch •	50	93	143	6.13	4.61	10.74	18.59
Bright Health •	40	41	81	5.43	1.92	7.35	9.85
Brodynt Global •	20	51	71	2.59	2.56	5.15	10.05
Capsum •	344	786	1,130	6.82	40.38	47.19	116.18
Chewse •	15	7	22	0.48	0.31	0.79	1.28
Chubbies •	65	53	118	3.18	2.68	5.86	9.03
Cognite •	60	75	135	8.36	3.76	12.12	26.74
CORE Group •	35	35	70	1.58	1.70	3.28	7.25
Directed Systems •	25	31	56	3.48	1.57	5.05	11.14
Directive	60	51	111	3.89	2.34	6.23	9.31
Dooap	10	13	23	1.39	0.63	2.02	4.46
EF Education First •	150	189	339	7.98	9.03	17.02	30.25
Enboarder	25	31	56	3.48	1.57	5.05	11.14
ENF Technology •	80	216	296	15.19	10.92	26.11	59.60
Entytile •	15	19	34	2.09	0.94	3.03	6.68
Gecko Robotics	10	15	25	0.94	0.69	1.63	3.32
GetSales •	45	38	83	2.92	1.75	4.67	6.98
GetUpside	20	105	125	2.10	5.78	7.87	16.38
Gold Coast Logistics •	50	27	77	1.27	3.64	1.70	4.93
Ground Labs	20	25	45	2.79	1.25	4.04	8.91

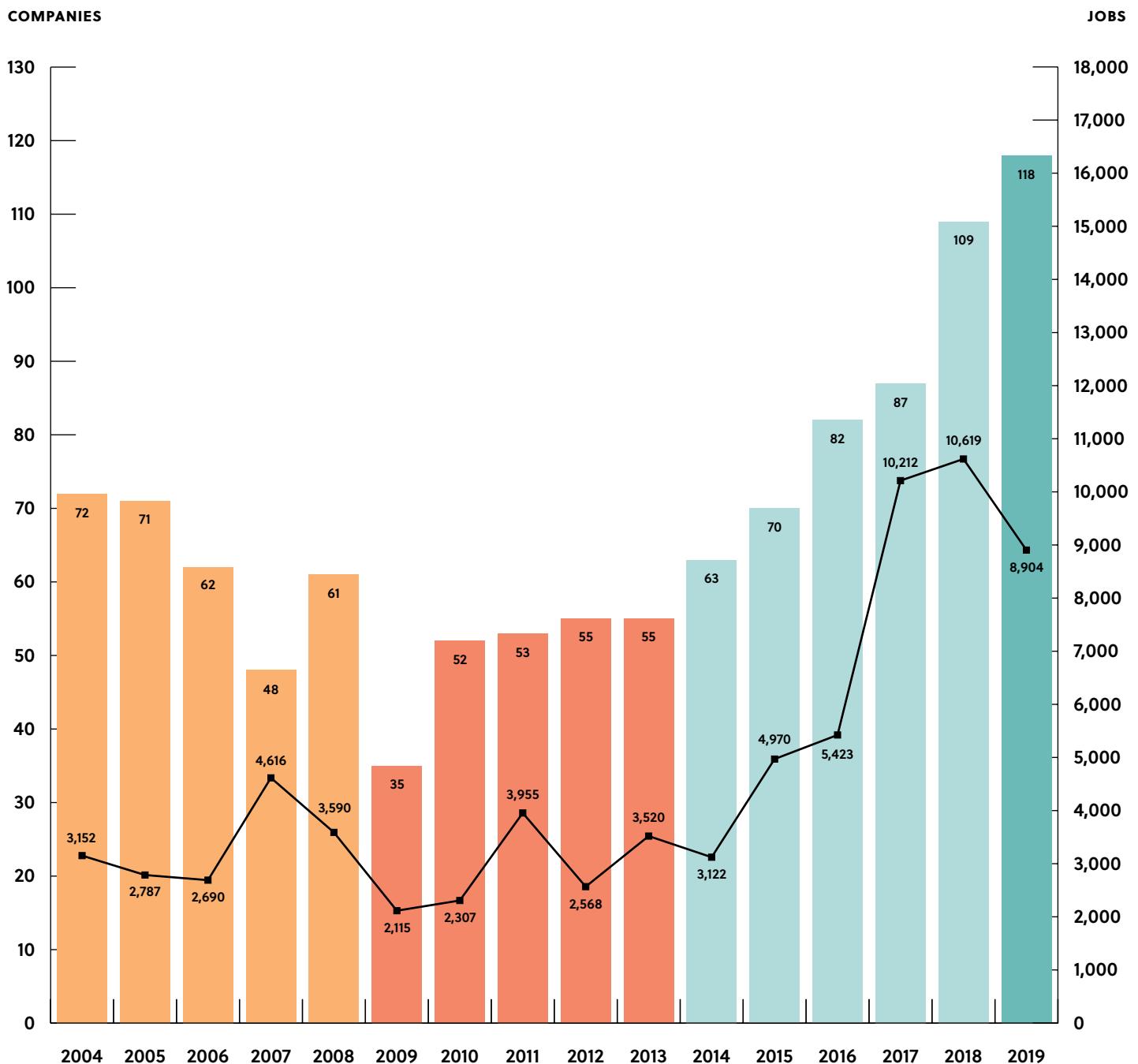
COMPANY	EMPLOYMENT			EMPLOYEE COMPENSATION (MILLIONS)		TOTAL ECONOMIC IMPACT (MILLIONS)	
	Direct	Indirect/ Induced	Total	Direct	Indirect/ Induced	Total	
James Avery	100	82	182	4.89	4.13	9.02	13.90
Joust Labs •	18	23	41	2.51	1.13	3.64	8.02
Juniper Square	34	43	77	4.74	2.13	6.87	15.15
Juul Labs •	200	164	364	9.78	8.26	18.04	27.80
Katerra	542	448	990	24.06	22.67	46.73	88.02
Leafly	30	157	187	3.15	8.67	11.81	24.57
Next Insurance •	35	72	107	2.11	3.78	5.88	9.92
Noblir •	20	41	61	1.20	2.16	3.36	5.67
Nutrabolt	50	41	91	2.44	2.06	4.51	6.95
Nuvia	40	41	81	5.43	1.92	7.35	9.85
Perfect Game •	11	17	28	0.30	0.53	0.83	1.89
PREP ATX •	45	51	96	1.68	2.23	3.91	7.00
Qualitest	50	94	144	7.80	4.52	12.31	27.63
RapidDeploy	50	63	113	6.97	3.14	10.10	22.28
ReliaQuest	100	125	225	13.93	6.27	20.20	44.56
SiFive	30	31	61	4.08	1.44	5.52	7.39
Skaled	25	21	46	1.62	0.97	2.60	3.88
SmileDirectClub •	850	371	1,221	25.30	19.16	44.45	67.81
Socati Corp.	50	41	91	2.44	2.06	4.51	6.95
Spruce Services	16	13	29	0.78	0.66	1.44	2.22
ThreatWarrior •	50	63	113	6.97	3.14	10.10	22.28
Varian Medical Systems •	60	87	147	4.52	5.01	9.54	20.75
Velofix •	20	16	36	0.98	0.83	1.80	2.78
Vertebrae	15	19	34	2.09	0.94	3.03	6.68
WAC Lighting •	200	205	405	27.17	9.60	36.77	49.25
WBW Land Investments	40	31	71	1.77	1.47	3.24	7.07
Zoho •	440	550	990	61.31	27.59	88.89	196.07
TOTAL	4,655	5,388	10,043	\$355.78	\$270.61	\$626.39	\$1,205.25

• Projects directly assisted by Greater Austin Chamber

Expansions & Relocations

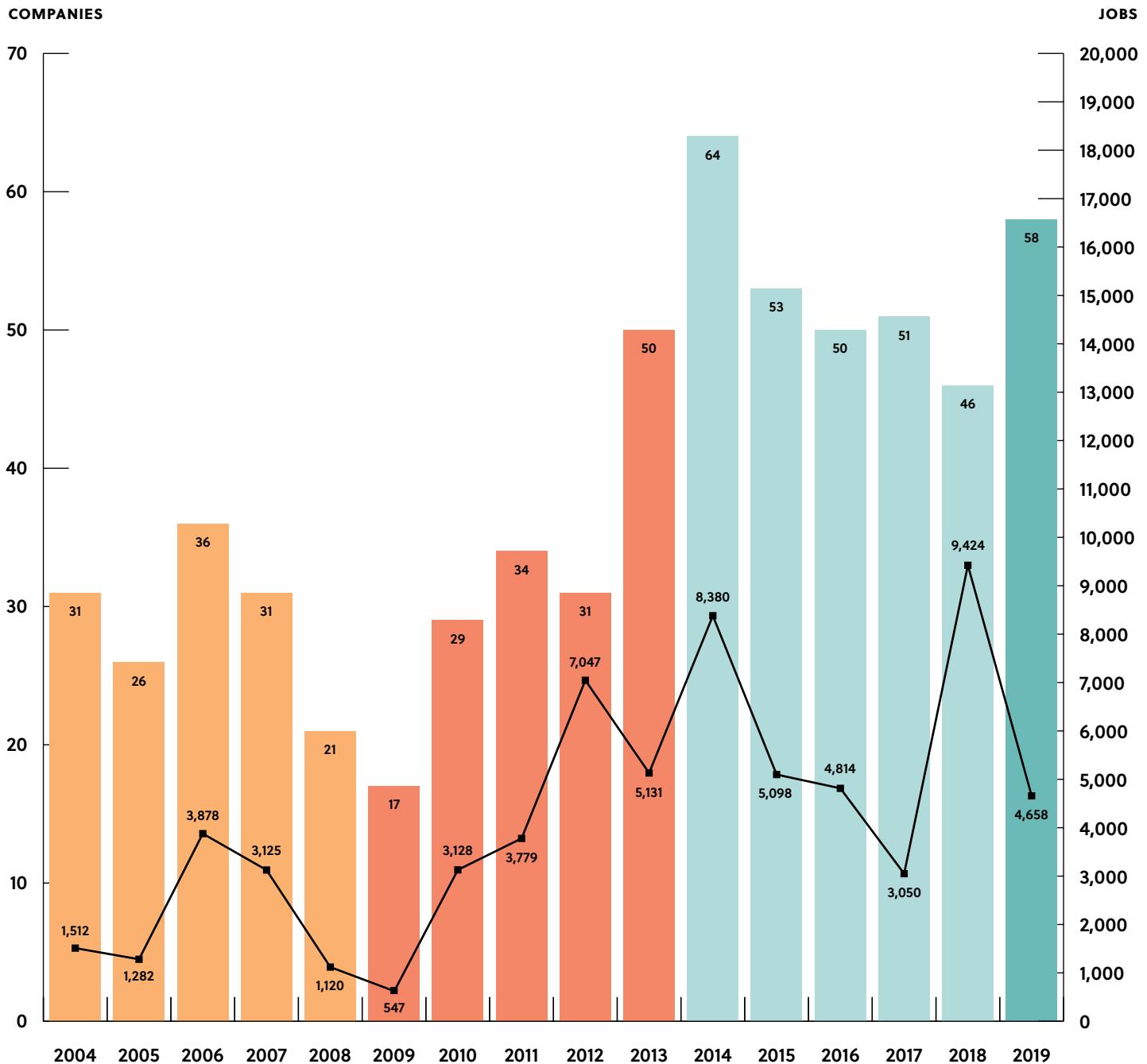
LOCAL COMPANY EXPANSIONS & ANNOUNCED NEW JOBS

COMPANIES JOBS OA 1.0 OA 2.0 OA 3.0 OA 4.0



COMPANY RELOCATIONS & ANNOUNCED NEW JOBS

COMPANIES JOBS OA 1.0 OA 2.0 OA 3.0 OA 4.0



Global Technology & Innovation

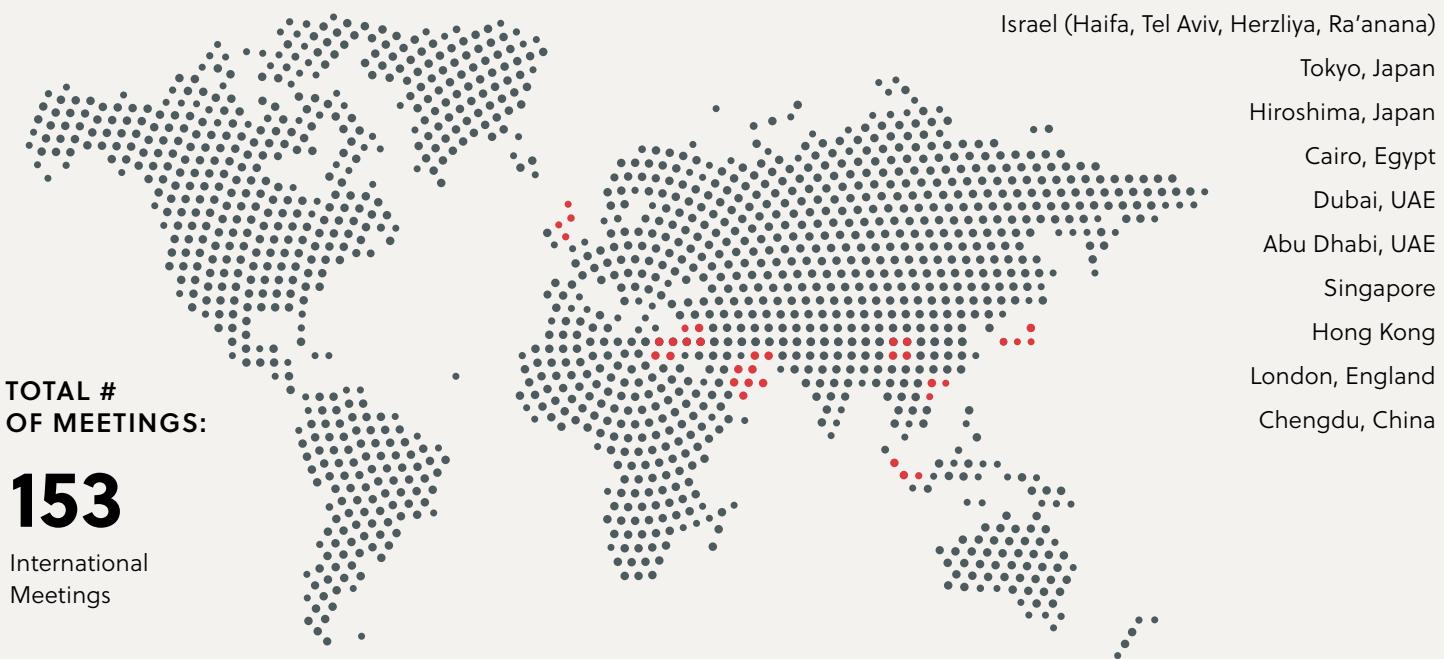


The Chamber's Global Technology & Innovation team advocates for the innovation community by providing thought leadership and strategy, focusing on attracting and retaining talent, increasing capital, growing and diversifying the innovation ecosystem, and leveraging local universities for increased commercialization.

INTERNATIONAL

The Chamber met with high-net-worth individuals and investors to promote opportunities in the Austin region for deployment of capital.

TRAVEL DESTINATIONS



**TOTAL #
OF MEETINGS:**

153

International
Meetings

CAPITAL

The Chamber promotes specific industries in the Austin region to help increase visibility and funding and to connect investors and leaders visiting the Austin region to key leaders in the tech and innovation ecosystem.

KEY INDUSTRIES



Consumer Products & Goods



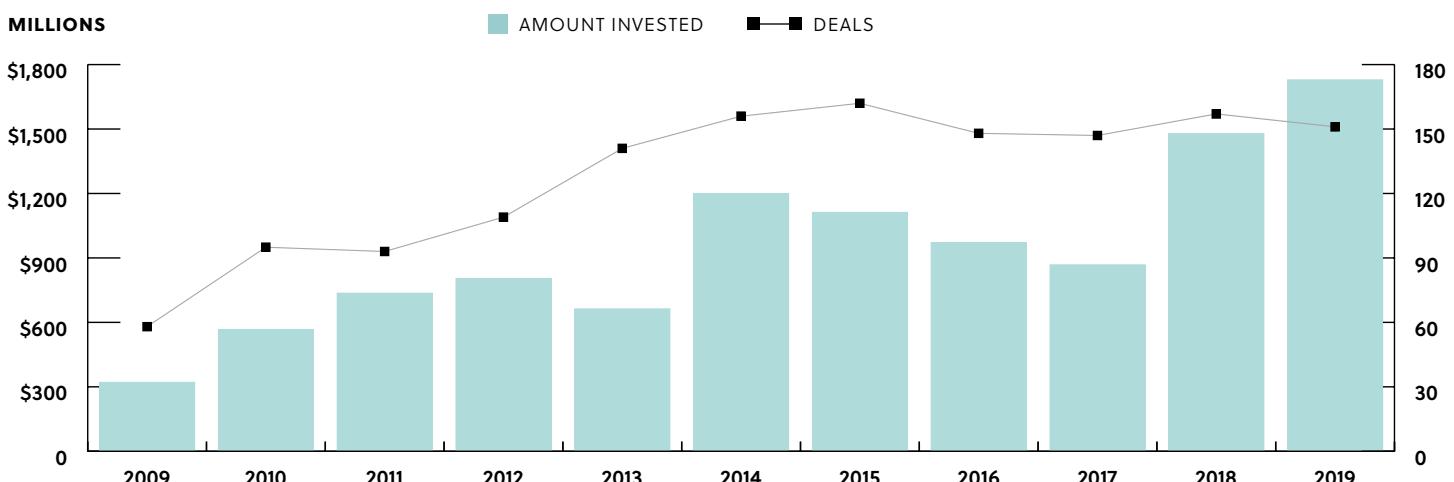
Fin-Tech



Enterprise Software

VC FUNDING

Austin's 2019 venture capital funding was the highest it's been since the dot-com era.



Source: PwC/CB Insights, MoneyTree™ Report.

INNOVATION

The Chamber continued to grow its annual A-List Awards by developing ongoing programming to better support our founders and their growing businesses.

2019 A-LIST AWARDS

165

Tech & Innovation Nominees

45

Finalists

27

Awardees

882

Attendees

A-LIST PROGRAMMING

16

Events

637

Attendees

ConnectFirst



The businesses that are already creating jobs across our region are incredibly important. ConnectFirst is a Chamber initiative that strengthens relationships with and supports the success and growth of these companies.

BUSINESS RETENTION & EXPANSION (BRE)

We work with current Austin region employers—small, medium, and large—to understand challenges facing their businesses and help them find solutions so they may continue to create jobs.

126

Businesses expanding

201

Businesses surveyed
by Austin Chamber

469

Businesses surveyed regionwide



Army Futures Command

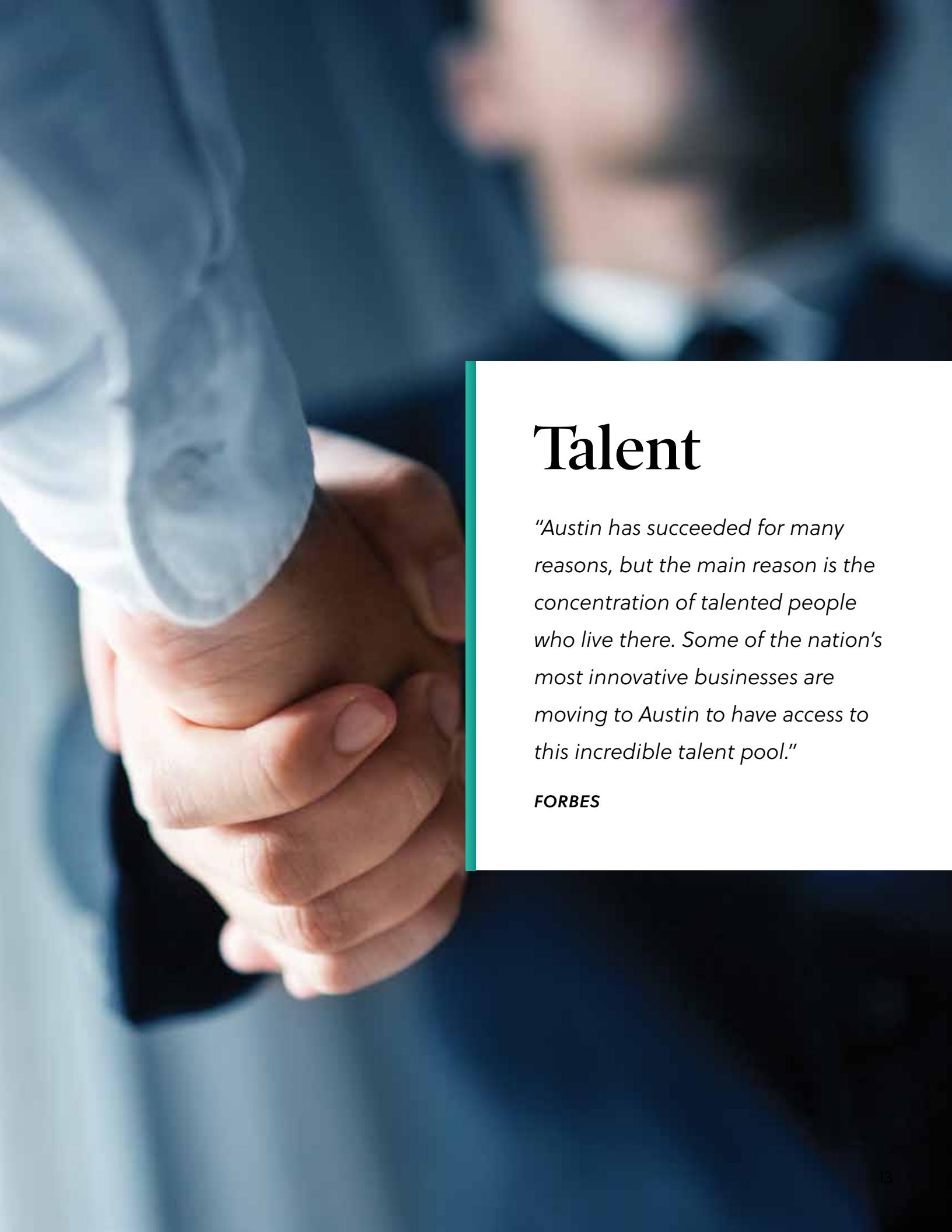
After helping bring the Army Futures Command to Austin in 2018, the Chamber has played an active role in assisting AFC in building its operations in the region.

THE CHAMBER

- › Worked with the Central Texas congressional delegation to support funding for military modernization and ensure the Basic Allowance for Housing and locality pay is in line with similarly priced markets to recruit talent to Austin-based defense innovation efforts
- › Initiated dialogue leading to roundtable discussions to learn how the community can better assist military personnel and their families to smoothly transition to the region
- › Coordinated tech CEO roundtables for Army Applications Lab leaders to expand their outreach and messaging.

Additionally, the Chamber continues to recruit defense-related companies to the region.

- › Acutronic located its new Aerospace Products Division in Austin.
- › Defense contractor Booz Allen Hamilton expanded.
- › Four defense-related companies began operations out of Capital Factory.



Talent

"Austin has succeeded for many reasons, but the main reason is the concentration of talented people who live there. Some of the nation's most innovative businesses are moving to Austin to have access to this incredible talent pool."

FORBES

Education & Talent

HIGHLIGHTS



More families able to access and afford postsecondary education

The Chamber and its school district partners have implemented new college and career readiness and placement initiatives to expand college and career preparation options for Central Texas students.



Direct-to-College Achievement Plan (DTC70)

Aims to ensure 70% of high school graduates are enrolled directly in postsecondary education



Direct-to-Work (DTW30)

Aims to place 30% of high school graduates in career training for employment, internships, and apprenticeships paying a middle income or above

SCHOOL DISTRICT PARTNERS



CLASS OF 2019*

*Final enrollment outcomes are pending release in April 2020.



13,000

High school seniors



70%

Completed the Free Application for Federal Student Aid (FAFSA)



80%

Submitted a college application



\$216

Million in federal, state, and institutional aid received



More Central Texas students prepared for college and career

Our Central Texas school district partners continued to lead the state and region in the share of high school students who graduated college and career ready.

CLASS OF 2019 COLLEGE-READINESS RATES

 **67%**

DTC70 School District Partners

 **42%**

State of Texas

Thanks to the Chamber's efforts, DTC70 partners can track college-readiness rates in real time to ensure students are able to directly enroll in credit-bearing courses without need of remediation following high school graduation. This work ensures students are more likely to complete their degree.

Talent Ambassador program connects employers to future talent

The Chamber launched a Talent Ambassador program to allow employers to attract, retain and upskill qualified talent. This program provides employers interested in honing local talent to engage with K-12 schools and/or two- or four-year post-secondary institutions by offering internships/apprenticeships for students to earn while they learn, company site tours to engage students in careers with labor market demand, or connect students to other upskilling opportunities aligned with their company's talent needs or corporate social responsibility priorities.

New credential completion goals outlined in joint Chamber/ACC Progress Report

In collaboration with Austin Community College (ACC), the Chamber published its sixth ACC Progress Report, analyzing the most urgent workforce needs in Central Texas and ACC's progress toward improving access, persistence, and completion rates in these fields.

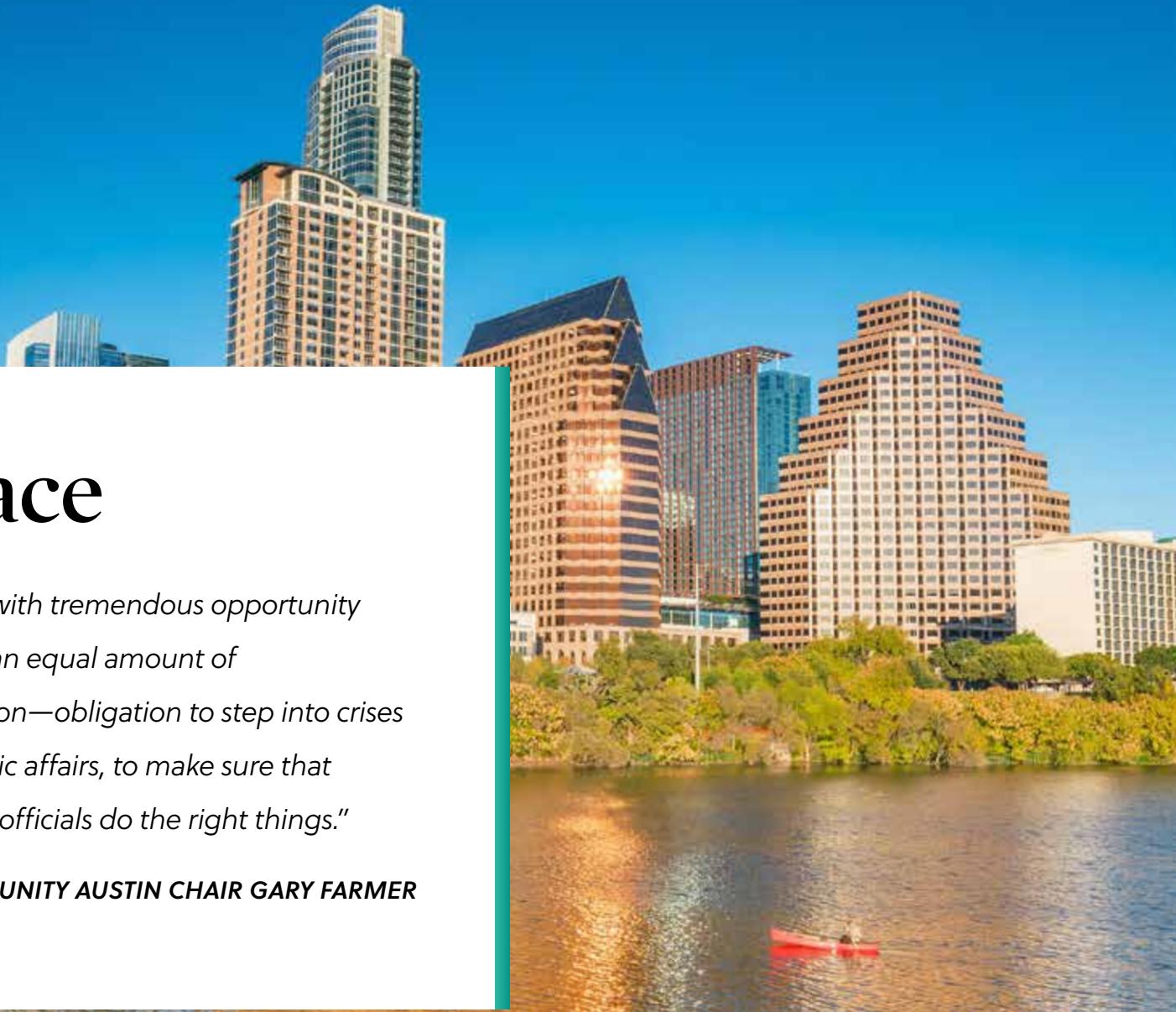
Legislation aligned to advance college/career placement strategies

At the state level, the Chamber and its partners successfully backed passage of HB3 legislation to lessen the impact of state recapture of Central Texas local tax dollars in area schools and to create financial incentives for schools whose graduates are college, career and military ready. At the federal level, the Chamber coordinated with Congressman Lloyd Doggett to further simplify the FAFSA, increase PELL college scholarships, and commit additional funding to minority-serving higher education institutions via the FUTURE Act.

Place

"Along with tremendous opportunity comes an equal amount of obligation—obligation to step into crises on public affairs, to make sure that elected officials do the right things."

OPPORTUNITY AUSTIN CHAIR GARY FARMER



Transportation & Infrastructure



AIR SERVICES

Opportunity Austin continues its work to increase the number of nonstop flights and to expand international service out of Austin-Bergstrom International Airport.



March 2019

British Airways celebrates 5th anniversary of service from Austin → London



May 2019

Lufthansa launches service from Austin → Frankfurt



September 2019

KLM Royal Dutch Airlines announces nonstop from Austin → Amsterdam



October 2019

Norwegian Air announces nonstop from Austin → Paris



Mobility

Boards of the Chamber and partner organization Real Estate Council of Austin passed a joint resolution to support Capital Metro's Project Connect vision, provided key items are addressed.

Local



Opposed unnecessarily high burdens for community activities on city-owned property

The Chamber board of directors voted to oppose City of Austin Proposition A, which would create an unnecessarily high burden for community activities that pay to use city-owned facilities. This ordinance would have discouraged new community events and recreational sports hosted at city-owned facilities.



Opposed the prevention of needed investment in Austin Convention Center that would damage our tourism industry

The Chamber board of directors voted to oppose City of Austin Proposition B, which would limit the city's ability to expand the Austin Convention Center. We support Austin's standing as a premier destination for tourism and the expansion of the Austin Convention Center to help attract more convention and conference business for the city.

© Thomas McConnell

State



86th Texas Legislature

The Chamber supported and advocated for key policy initiatives to ensure Texas remains competitive when it comes to infrastructure and strong economic fundamentals necessary for attracting and retaining job creators and talent.

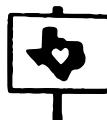
ECONOMIC DEVELOPMENT TOOLS

The Legislature approved increased funding for economic development projects and renewed the ability for local governments to offer tax abatements on new investment projects.



HB 1

Appropriates \$534 million for economic development projects



HB 3143

Extends Tax Code Chapter 312 to 2029

EDUCATION IMPROVEMENT

The Legislature approved landmark legislation that reforms public education funding. The legislation will keep money for Central Texas schools in Central Texas, while reducing property tax rates. We estimate school district property taxes due to state recapture (aka Robin Hood) would have gone up by approximately \$600 million in FY21 without the passage of HB 3.



FAFSA

The state expects all high school graduates, starting with today's sophomores, to complete the Free Application for Federal Student Aid (FAFSA).



COLLEGE/CAREER/ MILITARY READINESS

School districts will receive \$3,000-\$5,000 in bonuses for each student who graduates college ready and either goes directly to college, enlists in the US Armed Forces, or earns a certification that leads to middle-wage employment.

OA 4.0

"A population that surged from 1.4 to more than 2.2 million [from 2000 to 2020]. Dozens more high-rises. An economic and cultural reputation that is the envy of the world."

AUSTIN BUSINESS JOURNAL



Financials



Program Expenses to Date:

\$3,774,210 TOTAL

5-YEAR PROGRAM BUDGET: \$19,772,695



ECONOMY

(Recruiting, Business Retention & Expansion, Technology)

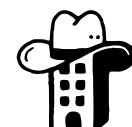
\$1,819,119



TALENT

(Education/Talent Attraction)

\$1,120,020



PLACE

(Advocacy/Mobility/Infrastructure)

\$564,499



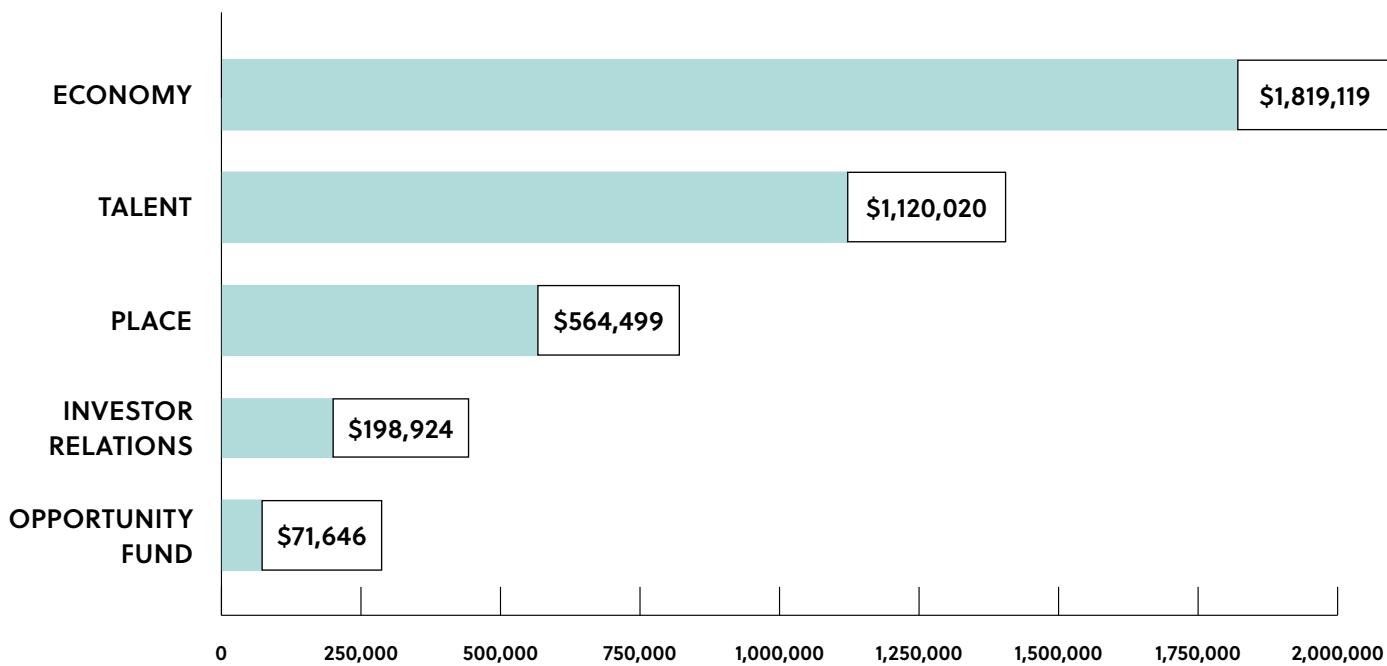
INVESTOR RELATIONS

\$198,924



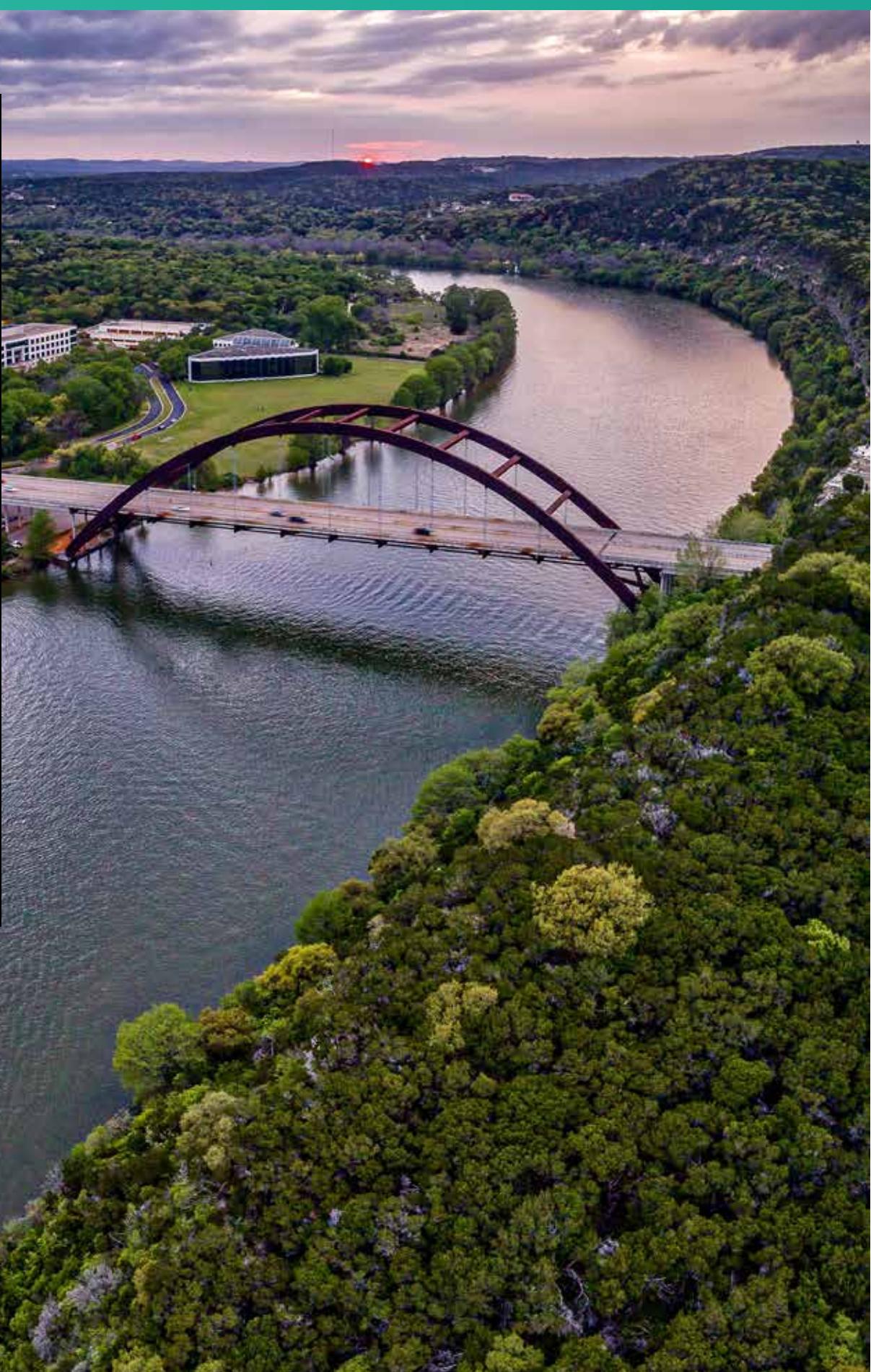
OPPORTUNITY FUND

\$71,646



Regional Partners

Austin
Bastrop
Buda
Cedar Park
Elgin
Georgetown
Hutto
Jarrell
Kyle
Lago Vista
Leander
Liberty Hill
Lockhart
Pflugerville
Round Rock
San Marcos
Taylor



HIGHLIGHTS

Austin

- › Zoho, an international software company, announced plans to relocate its headquarters from California and open a 100,000 square foot office on a 375-acre campus in southeast Austin, creating 440 jobs.
- › Amazon announced plans to lease 245,000 square feet in the Domain, adding 1,400 new jobs. It continues to build its presence in the Austin region through all office locations, distribution facilities and its Whole Foods subsidiary.
- › H-E-B signed a long-term lease for 81,000 square feet to house its world-class tech center and innovation lab for its digital team and Favor, the on-demand delivery service.
- › PREP, the largest provider of multi-user culinary production space in the Southeast, announced its expansion to Austin. PREP ATX's 55,000 square foot incubator will provide support to numerous food and beverage companies and their 200+ associated jobs.

Bastrop

- › Seton Healthcare Family opened a new \$30 million, 40,000 square foot medical campus.
- › The Art Institute of Austin announced plans to open 45,000 square feet of offices, classrooms and studios over three campuses in Bastrop in 2020.
- › The City of Bastrop adopted Building a Better Bastrop (B3) development codes and ordinances for more efficient and intelligent planning and streamlined permitting.

Buda

- › Buda Oaks assisted living facility is scheduled to open in Spring 2020 with 86 units.
- › Fat Quarter Shop received incentives for a 30,000 square foot expansion.
- › RDO Equipment will construct 25,000 square feet for their sales & service facility.
- › Buda Business Center has 105,000 square feet of warehouse space being constructed.

Cedar Park

- › James Avery purchased 11 acres to build their 2nd headquarters, creating 100+ jobs.
- › The United States Tennis Association (USTA) announced plans to relocate USTA-Texas headquarters to the Indigo Ridge Development.
- › Additive Manufacturing Technologies announced their North American headquarters, creating 100 jobs.
- › MSB Consulting Group will lease 45,000 square feet of space and create 250+ jobs.

Elgin

- › Seton constructed a new 5,000 square foot medical clinic, creating 8 new jobs and \$2.2 million in investment, with plans to expand.
- › Circle Brewing Company purchased 24 acres and will construct a 12,000 square foot facility with 12 employees and \$2.2 million in investment.
- › Over 8,000 homes are expected to be constructed in the next five years with some currently under construction.

Georgetown

- › Sedro Crossing broke ground on 180,000 square feet of office space.
- › WBW Development announced its relocation to downtown Georgetown with a new mixed-use building.
- › Texas Speed plans to construct over 200,000 square feet of industrial space, of which they will occupy 80,000 square feet, leaving the remainder available for lease.

Regional Partners

Hutto

- › The Innovation Business Park welcomed Brycomm and Western Industries headquarters, bringing over 200 new jobs.
- › Flix Brewhouse, Southside Market and Top Notch are under construction in the Hutto Co-Op Entertainment District.
- › Perfect Game announced their national headquarters relocation, including an \$800 million sports and events development expected to draw over 600,000 visitors annually.

Jarrell

- › Sales tax revenues grew 22% from 2017 to 2018.
- › Six new subdivisions were announced in 2019, which combined with existing developments could produce 7,000 homes over the next three years.
- › Two of the three overpasses on IH-35 were completed, with the third to be completed in 2021.
- › The City continues significant expansion of water and wastewater capacity.

Kyle

- › South Korea-based ENF Technology broke ground on a \$45 million headquarters and advanced manufacturing facility.
- › Smile Direct Club plans to occupy 150,000 square feet of building 1 at Hays Logistics Center.
- › Los Angeles based Majestic Realty Company is developing over 500,000 square feet of speculative industrial space.

Lago Vista

- › Starbucks opened its first location in Lago Vista.
- › Anytime Fitness signed the first lease in Lago Vista Village Retail Center and the city is pursuing other tenants.
- › Phase 1 construction began on Lago Vista's \$4 million community sports park.

Leander

- › Groundbreaking for the public infrastructure for Northline will occur early-mid 2020. This mixed-use project consists of 115-acres in the heart of Leander's new transit-oriented development center and will include retail, office, residential, hotel and civic uses.
- › St. David's HealthCare plans to deliver 60,000 square feet of medical office in Q1-2020.

Liberty Hill

- › The Water Tower retail center completed 21,000 square feet.
- › The Hwy 29 Office Park had 10,000 square feet of office space completed.
- › Panther Plaza has 10,000 square feet of retail space under construction.
- › Jardin Center has 10,000 square feet of retail space under construction.
- › Now Open: Hell or High Water Brewery, QuikTrip, Mojo Coffee and Little Caesars.

Lockhart

- › Promogo, a tech startup company, announced Lockhart as its new headquarters.
- › The Turner Company officially opened on 31-acres with an investment of over \$3 million. The company expects to hire 100 within the first 5 years.
- › Austin Community College and Lockhart ISD will work jointly to provide training for HVAC and welding to high school students and the public.

Pflugerville

- › Republic National Distributing Company, Austin Foam Plastics and Rosendin Electric expansions plan to provide 398 full-time jobs.
- › Pflugerville Community Development Corporation (PCDC) received accreditation as an Economic Development Organization from the International Economic Development Council.
- › PCDC and the City approved a new economic strategic plan (CEDS 2.0) focusing on workforce and targeted industries.

Round Rock

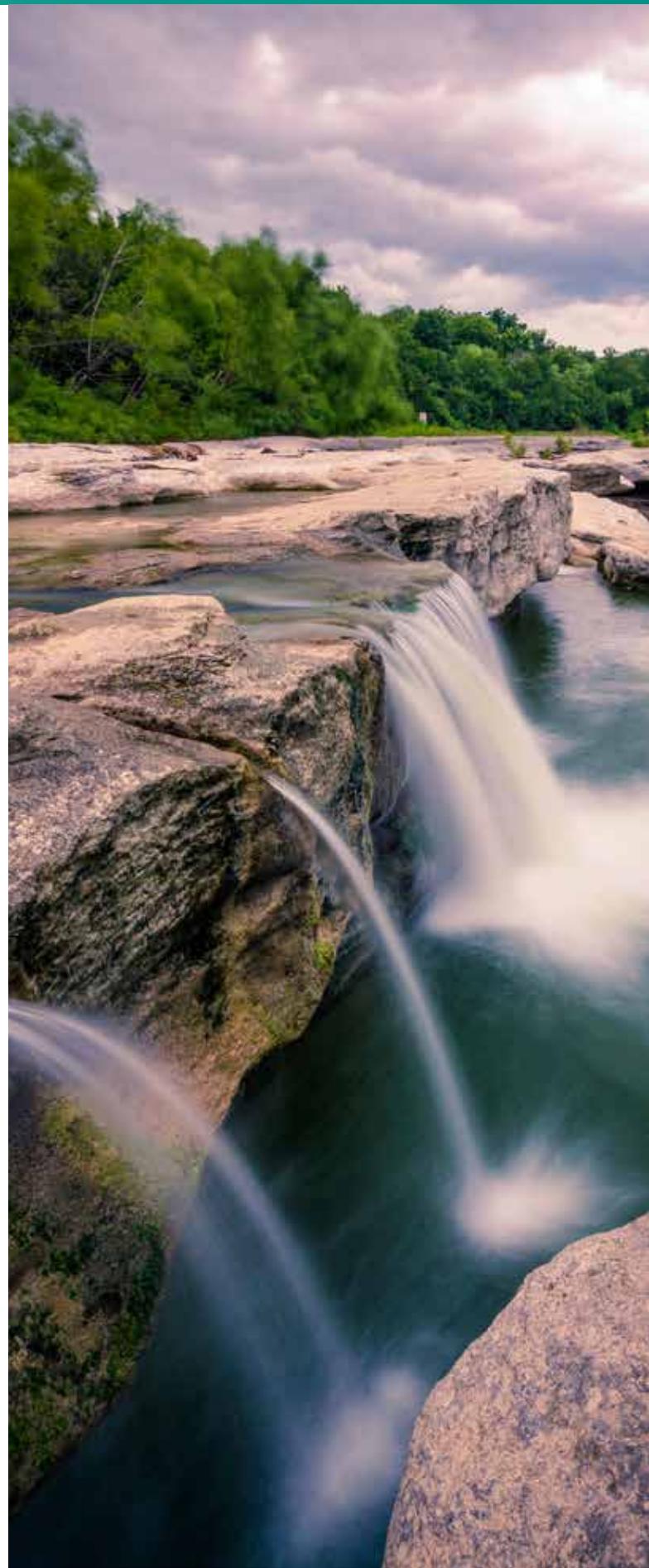
- › Goodkind Co. expanded into a 45,000 square foot facility with 100 new jobs.
- › BGE opened a 25,000 square foot office at Frontera Crossing with 80 new jobs.
- › Sovos Brands invested \$11.9 million into upgrading and retrofitting its facility.
- › EastGroup Properties broke ground at Settler's Crossing offering over 330,000 square feet of light industrial space.

San Marcos

- › Coast Flight announced that they are now 1 of 4 American Airlines training programs in the country, retaining 20 jobs and adding 10 more.
- › Katerra is breaking ground on new manufacturing facility to add 542 jobs and \$109 million capital investment.
- › CFAN, producer of Boeing jet engine fan blades, increased production and added over 100 jobs.

Taylor

- › Hart Components, a lumber company, will invest \$4.5 million in capital investment and occupy a 60,000 square foot building, projected to create 80 new jobs.
- › RCR Taylor Rail Park, a 750-acre Master Planned rail-served logistic and industrial park with dual rail service by Union Pacific & BNSF will be completed 18-24 months.



2020 Greater Austin Economic Development Corporation Board of Directors



Chair

Gary Farmer

President,
Heritage Title Company



General Counsel/ Assistant Secretary

Matthew Dow

Partner, Jackson Walker LLP



Immediate Past Chair

Kerry Hall

President, Austin Region
Texas Capital Bank



President/Secretary

Mike Rollins

President,
Greater Austin Chamber
of Commerce



Vice Chairman

Casey Dobson

Partner,
Scott, Douglass & McConnico



Chair, Austin Chamber

Craig Enoch

Member,
Enoch Kever PLLC



Treasurer

Cindy Matula

Managing Director, Central Texas
Region Manager, Chase Bank



Immediate Past Chair, Austin Chamber

C. Brian Cassidy

Managing Partner, Locke Lord



**Terms Expiring
December 31, 2020**

Andy Davis
CEO, Ascension Texas

Sylvia Maggio
Market Executive, Wells Fargo

Casey Dobson
Partner, Scott, Douglass
& McConnico LLP

Shantel Norman
Vice President – Operations,
Texas Gas Service

Chuck Lipscomb
Sr. Vice President – Regional
Director of Client Solutions,
JE Dunn Construction

Don Reese
Principal/President,
Riverside Resources

Richard Ridings
Vice President, HNTB Corporation

Todd Wallace
Austin Market Lead, JLL

Pete Winstead
Attorney, Winstead PC

**Terms Expiring
December 31, 2021**

Tim Crowley
Regional President
Austin Region, Frost Bank

Matthew Dow
Partner, Jackson Walker LLP

Greg Fenves
President, The University
of Texas at Austin

Laura Gottesman
Owner/Broker, Gottesman
Residential Real Estate

Cindy Matula
Central Texas Region Manager,
Chase Bank

Chad Marsh
Managing Principal,
Endeavor Real Estate Group

Rick Whiteley
Executive Director,
Cushman & Wakefield

**Terms Expiring
December 31, 2022**

Lorinda Holloway
Partner, Husch Blackwell, LLP

David Huffstutler
President/CEO,
St. David's HealthCare

Seth Johnston
Vice President, Marketing,
Lincoln Property Company

Bart Matheney
Principal, AQUILA Commercial

Bill Redd
Executive Vice President
and Senior Managing Director,
Brandywine Realty Trust

James Dyess
CEO, Horizon Bank

Matt Williamson
Managing Director/Partner,
The Beck Group

Howard Yancy
President, Zydeco Development

Investors

OPPORTUNITY AUSTIN 4.0 LEAD INVESTORS

\$100,000 and up (\$20,000 minimum/year)

Alliance Residential	CBRE	Eureka Holdings, Inc.
AQUILA Commercial, LLC	CBTX Capital	Frost Bank
Armbrust & Brown, PLLC	Central Texas Regional Mobility Authority	Garza EMC
Ascension Seton	Cielo Property Group	Griffis Residential
Aspen Heights Partners	Cintra US	HDR Engineering, Inc.
Austin American-Statesman	Circuit of the Americas	Hensel Phelps Construction Co.
Austin Board of Realtors	City of Austin / Austin Energy	Heritage Title Company of Austin
Austin Commercial, LP	CleanScapes, LP	HFF
Austin Community College District	Corridor Title LLC	Hill & Wilkinson
Avison Young - Texas, LLC	Cousins Properties Incorporated	Construction Group
Baker Botts LLP	Cushman & Wakefield	HNTB Corporation
Balfour Beatty Construction	Cypress Real Estate Advisors, Inc.	Horizon Bank
Bank of America	Data Foundry	HPI Real Estate Services and Investments
Baylor Scott & White Health	Delaware North Companies	Husch Blackwell, LLP
BBVA USA	Dimensional Fund Advisors, LP	IBC Bank
Brandywine Realty Trust	Downtown Austin Alliance	Independence Title
Brookfield Residential	DPR Construction	Cumby Group
Capital Metropolitan Transportation Authority	Dynamic Systems, Inc.	Jackson Walker, LLP
Castletop Capital/Milestone Community Builders	Endeavor Real Estate Group	JE Dunn Construction

JLL	Presidium Group	SXSW
JPMorgan Chase	Professional Janitorial Service	Texas Capital Capital Bank
Kuper Sotheby's International Realty	Randolph-Brooks Federal Credit Union (RBFCU)	Texas Gas Service
Lincoln Property Company	RANGER Excavating, LP	Texas Mutual Insurance Company
Live Oak	Real Estate Council of Austin, Inc.	Texas State University
Locke Lord, LLP	Riverside Resources	The Beck Group
Lower Colorado River Authority (LCRA)	Ryan Companies US, Inc.	TIER REIT, Inc.
Maxwell Locke & Ritter LLP / ML&R Wealth Management	Samsung Austin Semiconductor, LLC	Trammell Crow Company
MET Center/Zydeco Development	Scott, Douglass & McConnico, LLP	UFCU
Momark Development / Plum Creek	Shorenstein	United Heritage Credit Union
Newmark Knight Frank/ Newmark Grubb Knight Frank	St. David's HealthCare	University of Texas at Austin
Norton Rose Fulbright LLP	Stantec	Upland Software
Page	SOAL Technologies	Velocity ATX
Pape-Dawson Engineers, Inc.	St. David's HealthCare	Vista Equity Partners
Parsley Energy LLC	STG Design, Inc.	Wells Fargo
Pearlstone Partners	Stonelake Capital Partners	White Construction Company
Pioneer Bank	Stratus Properties	White Lodging
	Stream Realty Partners- Austin, LP	Winstead PC
	Swinerton Builders	

OPPORTUNITY AUSTIN 4.0 ADVANCED INVESTORS

\$50,000 to \$99,999 (\$10,000 minimum/year)

ABC Home & Commercial Services	H-E-B Austin Regional Office	Taylor Economic Development Corporation
AMD Inc.	HID Global	TEL
American Bank, NA	Hilton Austin	Terracon Consultants
American Campus Communities	Hutto Economic Development Corporation	The Porter Company
Apple	KVUE	Transwestern
Atlassian Software Systems	LegalZoom	US Anesthesia Partners - Central Texas
Austin Regional Clinic	Lennar Homes	Vinson & Elkins LLP
Austin White Lime	Lonestar Airport Holdings, LLC	Workplace Resource
Bartlett Cocke General Contractors	Luminex Corporation	Zapalac/Reed Construction Company, LP
Bastrop Economic Development Corporation	Metcalfe Wolff Stuart & Williams, LLP	
Bazaarvoice	Miller Imaging & Digital Solutions	
CapRidge Partners, LLC	National Instruments	
Catellus Development Corporation	Ottobock	
Cedar Park Economic Development Corporation	Pedernales Electric Cooperative, Inc.	
Cirrus Logic	Pflugerville Community Development Corporation	
City of Georgetown Economic Development Corporation	PIMCO	
Flex	Raba Kistner Inc.	
Google, Inc.	Regions Bank	
Gottesman Residential Real Estate	Round Rock Chamber	
Greater San Marcos Partnership	Schlosser Development Corporation	
GSC Architects	Slack Davis Sanger	
HealthCare Facilities Development Corporation		

OPPORTUNITY AUSTIN 4.0 INVESTORS

Up to \$49,000 (\$9,999 maximum/year)

Accenture	Bridgepoint Consulting/	City of Leander
Access to Culture/ Sharon Schweitzer	Addison Group	Coleman & Associates
Alliant	Broaddus & Associates	Community Impact Newspaper
American Bank of Commerce	Broadway Bank	Concordia University
American Constructors, Inc.	Buda Economic Development Corporation	CTA Architects & Engineers
AMM Collision	Buie & Co. Public Relations	Customer Research International
Amplify Credit Union	Building Owners and Managers Association of Austin (BOMA)	CWS Apartment Homes
Applied Materials, Inc.	Capella Commercial LLC	D2K Properties, Inc.
Ardent Residential	Capform, Inc.	Danze & Davis Architects, Inc.
Asuragen, Inc.	Capital One	Datum Engineers, Inc.
Atwell, LLC	Capital Project Management	Davies Collaborative
Austin Business Journal	Capital Pumping, LP	DCA Construction, LP
Austin Civil Engineering	Capitol Chevrolet	DCI Engineers
Austin Habitat for Humanity	Cappello Capital Corporation	Den Property Group
Austin Hotel & Lodging Association	Cardno	Don Hewlett Chevrolet Buick Inc.
Baker Drywall Austin	Carollo Engineers, Inc.	Drenner Group PC
Balcones Resources	Cathy Coneway (Stanberry & Associates)	Dropoff, Inc.
Bank of Austin	Central National Bank	DuBois Bryant & Campbell
Barshop & Oles Company	Christianson Air Conditioning & Plumbing, LLC	Dunway Associates
BB&T	CIBC Atlantic Trust Private	Edward Johnson Properties, Inc.
Benchmark Bank	Wealth Management	EEA Consulting Engineers
Berkadia Commercial Mortgage LLC	City of Kyle	Elgin Economic Development Corporation
BKM Sowan Horan	City of Lago Vista	Elizabeth Christian Public Relations, LLC
Borgelt Law		

OPPORTUNITY AUSTIN 4.0 INVESTORS

Up to \$49,000 (\$9,999 maximum/year)

Elliot Sratmann, PLLC	Huston-Tillotson University	LNV, Inc.
Emerson	Hyatt Regency Austin	Lockhart Economic Development Corporation (LEDC)
Enoch Kever, PLLC	IE2 Construction Austin	Luther King Capital Management
Equitable Commercial Realty (ECR)	Independent Bank	Manifold Real Estate
ETS-Lindgren	Intertech Flooring	Marsh & McLennan Agency
Flynn Construction, Inc.	Intracorp	Marsh Wortham
Focus Strategies	Intrepid Equity Partners	Mathias Partners
Investment Banking	Investors Alliance, Inc.	Commercial Real Estate
Four Seasons Hotel Austin	Ironwood Real Estate	McGarrah Jessee
FourT Realty	J.R. Schneider Construction	McLean & Howard, LLP
Frost Insurance	Jacobs	Meador & Jones
FSG Electric	Jarrell Economic Development Corporation	Mechanical Reps, Inc.
Gensler	JMEG, LP	Moody National Bank
Goodwill Industries of Central Texas	Jones & Carter, Inc.	Moreland Properties
Growth Acceleration Partners	Journeyman Construction, Inc.	Morrison & Head, LP
Guaranty Bank & Trust	Kerbey Lane Cafe	Mtech-Icon
Haegelin Construction Company, Ltd.	Keystone Banke	Northstar Fire Protection
Hagler & Kerr, LLC	Kimley-Horn and Associates, Inc.	Norwood Tower LP
Hahn Public Communications	Knight Office Solutions of Austin	NXP Semiconductors
Harvey-Cleary Builders	KPMG LLP	O'Connell Robertson
Heldenfels Enterprises, Inc	Larry Peel Company	Oakpoint Real Estate
Higginbotham	LASCO Acoustics and Drywall, Inc.	Oden Hughes, LLC
Highland Resources, Inc.	Levy Properties	Perkins + Will
Holtzman Partners, LLP	Liberty Hill Economic Development Corporation (LHEDC)	Personal Administrators
		Pierpont Communication

PlainsCapital Bank	Terry McDaniel & Company
Power Design, Inc.	- Investment Counsel
Prism Electric	Texas Consort, Inc.
Prosperity Bank	Texas Realty Capital, LP
Pulte Group	Texas Star Alliance Public Affairs
R Bank	The Berger Company
Rand Construction	The Heyl Group
RedLeaf Properties, LLC	The Marek Companies
Rifeline	The Nyle Maxwell Family of Dealerships
RKB Contractors, Inc.	The Steam Team Cleaning and Restoration
Robert & Amy Thomas	Tiff's Treats
Rockford Business Interiors	TIG Real Estate Services Inc.
Rogers-O'Brien Construction	Time Insurance Agency, Inc.
Sabre Commercial, Inc.	Tramor Properties
Saunders, Norval, Pargaman & Atkins, LLP	Trimbuilt Construction Inc.
Simmons Bank	Trinity Real Estate Finance
Skybeck Construction LLC	UBEO Business Services
Spire Realty Group, LP	Urbanspace Real Estate + Interiors
Stanley Consultants	vcfo, Inc.
Steve T Matthews Company	Visit Austin
Studio 8 Architects, Inc.	Walker Engineering, Inc.
Summit Commercial	Walter P Moore
SyerMark Properties, Inc.	Watkins Insurance Group
TD Industries	William Lyon Homes
Teeple Partners, Inc.	Wilson & Goldrick Realtors, Inc.



Thank You!

Your investment and commitment
to Opportunity Austin has helped
make our region a better place.



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